



MONEY SPHERE

Opening you up to a world of financial solutions

www.money-sphere.co.uk

0800 689 5312

info@money-sphere.co.uk

Large School Wide AV install Case Study

Compliant, Transparent, Low Rate & Flexible
Education Funding Solutions

We are a licensed credit broker authorised and regulated by the Financial Conduct Authority FRN 821090 . Registered in England and Wales, Money Sphere Limited registered in England and Wales (registered no. 10601271)



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The Background

A supplier we work with was quoting for a very large project and sought our help to offer his customer a funding solution. The customer was a large private school based in Hertfordshire, their interactive equipment was in need of a refresh and they were looking for circa 45 SMART interactive panels including soundbars. The project totaled £244,000. For any school this is a large portion of budget to extract in one go. The job was not a small one, work was heavy, it included a lot of rewiring and installation was going to be a challenge to get completed within the time frame. The work was to be undertaken over the summer holidays which meant we had to get a solution together for them which was of course completely transparent from start to finish. The supplier was in a competitive situation not just from other suppliers but we were competing against several other leasing companies for this project and we were able to save the school around £16,000 over the term against our competitor offerings.

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The Solution?

We gave the school an extremely simple 5 year lease solution with clear instruction as to what their options were at the end of the term. Through our extremely clear paperwork we were also able to send over an 'end of term' letter which detailed their end of term payment in order to gain full continued use. We were talking with their head of IT and we supported him through the process and helped with any question he had to ask. Once all questions had been asked and no stone was left unturned the school signed their paperwork and were looking forward to their installation over the summer holidays ready for their students and teachers to enjoy the benefits.

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The Result?

- The school was able to keep their much fought after budget in the school
- The school were able to refresh every single classroom rather than several at a time in order to provide the best education and experience for every pupil and teacher
- The schools head of IT was happy he was able to standardize the school so that regardless of what classroom needed support, the operating system would be the same
- The future of the schools Ofsted score from an IT perspective will be protected because they have had a major school wide upgrade